

# COLLINS FARMS

*Producing Functional Cattle Since 1944*

**2021 BRED HEIFER OPEN HOUSE SALE**

**Saturday April 24 at the Farm, 12:30 Central**

*1100 County Road 481 Cusseta, AL 36852*



# COLLINS FARMS

1100 County Road 481 Cusseta, AL 36852 - Jim 478-957-6572- Jimmy 334-559-3227

## 2021 BRED HEIFERS, All Home Raised in our closed herd

These Home Raised Heifers were bred to easy Angus Bulls developed in our environment.

**Note:** This year heifers were ultra-sounded for pregnancy earlier in the year, since we moved the sale date all heifers were preg-checked again a week before the sale to confirm status.

**Herd Health:** Our cow herd and these heifers have been a part of a lifetime of Zoetis protocols, starting on the WeanVAC program and continuing by following the Heifer VAC specifications.

### ***Genetic Herd History:***

Herd genetically evaluated using GeneMax Advantage DNA testing for the last eight years.

Steers from Collins Farms have performed well in Corn Belt and Panhandle feedyards.

CONGRATULATIONS to Jay Collins Winning "Highest Value Pen" in 2019 AL Jr. Pasture to Rail.



This load of our steers were: 4% Prime-CAB, 33% CAB, 3% Select. AVG 3.21YG & 858lb carcass wt  
***These heifers come from our calf crop that scored a 145 Beef score, 134 Feedlot and 139 Grid Score on the ANGUSLink program in 2020***

***Pregnancy Guarantee:*** Heifers are guaranteed to be pregnant as of day of sale. They have been confirmed pregnant by a qualified veterinarian. Purchasers will have 30 days from the date of sale to observe for signs of nonpregnancy and report any open females to Collins Farms. If a qualified veterinarian determines that a heifer that was sold as pregnant is in fact open, then the purchaser will be eligible for a 25 percent refund of the purchase price. Collins Farms reserves the right to retest any heifer in question for pregnancy.

***AUCTION Terms:*** Cattle will be available for viewing before the sale. At 12:30 the cattle will be auctioned in sale order. Each lot will be offered at base price (base price set by each group). If more than one person is interested in the lot the high bidder can make a choice from the lot or the entire lot. If high bidder selects a portion of the group, then the bidding will be opened back up for the remaining cattle in the lot. Auctioneer has the right to settle any dispute. There will be bidding in person, by conference line, online through CowBuyer.com and some producers have left orders and sale management will be bidding on their behalf.

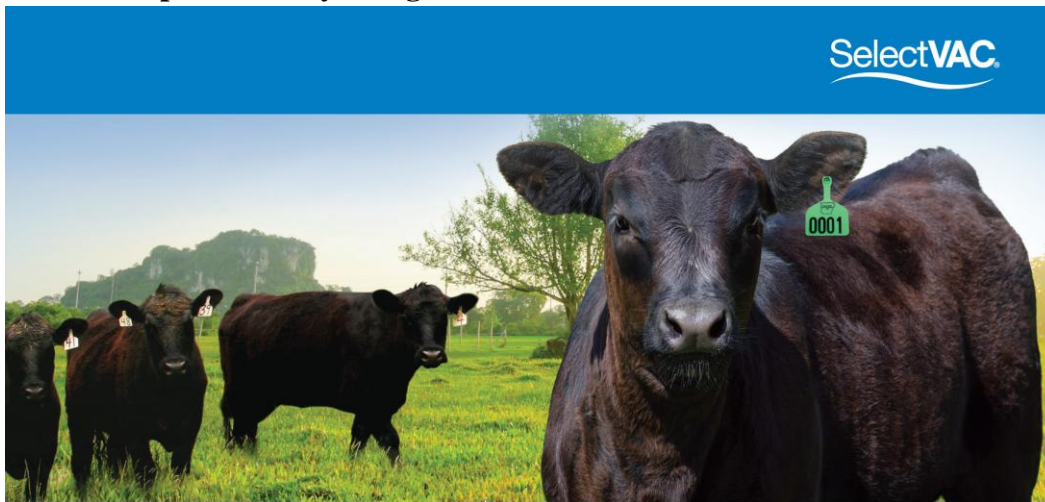
**J. S. Collins AL Auctioneer License 501**

**Longevity:** As much as we enjoy developing heifers like these, we enjoy watching them develop into productive cows and many stay in the herd well into their ‘teens.

**All sale heifers were screened using the American Angus Association’s Foot Score Guidelines**

**Save the date for Black and White Bull Sales: Arcadia, FL 10/22/21,  
Montgomery 12/3/2021, February 26/2022**





**Thank You to our Meal Sponsor: Billy Arrighi with ZOETIS**



## SelectVAC® CALVES QUALIFY FOR THE GO GREEN PROGRAM.

SelectVAC® is an industry leading preconditioning program, combining cattle vaccination and management services to prepare calves for weaning and shipping. It offers four different vaccination program options to meet the needs of different producers.

### Program benefits

Financial benefits from preconditioning in general	Financial benefits from using SelectVAC specifically	Healthier calves for buyers
<p><b>\$35.00/HEAD*</b></p> <p>(\$6.20/cwt average premium<sup>1</sup>)</p> <p><i>At auction 1995-2012</i></p> <p>Calves preconditioned with a program like WeanVAC™ vs. nonpreconditioned calves</p>	<p><b>UP TO \$72.00/HEAD</b></p> <p>  </p> <p>WeanVAC \$8.00/cwt premium<sup>2</sup></p> <p>  </p> <p>PreVAC™ \$5.32/cwt premium<sup>2</sup></p> <p><i>At auction 2014-15</i></p> <p>Price advantage vs. similarly preconditioned cattle not enrolled in SelectVAC or other health programs</p>	<p><b>4x</b></p> <p>less likely to get sick<sup>3</sup></p> <p>  </p> <p><b>4x</b></p> <p>less likely to die<sup>3</sup></p> <p>  </p> <p>Calves preconditioned with WeanVAC vs. unweaned calves of unknown vaccination history</p>

\*Based on a 566 lb. average weight

See [www.SelectVAC.com](http://www.SelectVAC.com) for more details.

<sup>1</sup> King ME. Effect of certified health programs on the sale price of beef calves marketed through a livestock videotape auction service from 1995 through 2012. Final Report, Zoetis Services LLC, 1995-2012.

<sup>2</sup> The effects of special management programs and preconditioning programs on the sale price of beef calves marketed through Western Video Market January 2014-December 2015. Final Report. Zoetis Services LLC, 2016.

<sup>3</sup> Seeger JT, Grotelueschen DM, Stokka GL, et al. Comparison of the feedlot health, nutritional performance, carcass characteristics and economic value of unweaned beef calves with an unknown health history and of weaned beef calves receiving various herd-of-origin health protocols. *Bov Pract.* 2008;42(1):27-39.

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**Calf Management:** Documents preventative health program

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**zoetis**

<sup>1</sup>Selection based on Total Advantage and/or Low Advantage index scores, is documented by yield favorable responses in fetal pregnancy, calving ease, maternal, production, mature cow size and milk, as well as heavier progeny weaning weight, reduced birth loss. Also informed: Commercial Angus Improvement Index. For more info: Genemax<sup>®</sup> Advantage<sup>™</sup> December 2011 Table 4. <https://www.angus.org/AGU/GenemaxAdvantageTechnicalBulletin-01-05-2012>